SZABIST

MBA (36 Credits)

Sample Question Paper

Total Marks: 100   **Time: 90 Min.**

The Entrance Test will comprise of online multiple choice questions (MCQs). You will select one answer from the choices given below each question. Different questions will be asked from each of the following areas:

1. English (30)
2. Quantitative (30)
3. Subject Knowledge (40)

SECTION I-ENGLISH

I. Choose Correct Pair of Words

Q. He is usually _____, but today he appears rather _____.

    A. Happy, Humorous

    B. Strict, unwell

    C. Tense, restless

    D. Easy, Comfortable

    E. None of the above

Correct answer: E

II. Analogy
Q. Fox: Cleverness

    A. Goat: Kid

    B. Man: Manikin

    C. Monkey: Man

    D. Peacock: Pride

    E. None of the above

Correct answer: D

III. Synonyms

Q. Opposite

    A. Reverse

    B. Upheaval

    C. Pungent

    D. Trash

    E. None of the above

Correct answer: A

IV. INCOMPLETE SENTENCES

Q. My child was too _____ to understand the philosophical thoughts.

    A. Young

    B. Brave

    C. Vulnerable

    D. Faint

    E. None of the above

Correct Answer: A

V. COMPREHENSION

Questions 5 is based on the following passage

Q. Scientists have been studying volcanoes for many years. They want to find ways to predict when volcanoes will erupt. Such knowledge could help protect people from a volcano's sudden burst of hot lava and ash. Although scientists can't say exactly when a volcano will erupt, they know that a slight change in the shape of the earth is one warning sign. Another is that some volcanoes emit a gas called sulfur dioxide before they erupt.

This story is mainly about

A.   becoming a scientist

B.   natural disaster

C.   the blessing of volcanoes

D.   predicting volcanic eruptions

E.   none of the above

Correct Answer: D

SECTION II-QUANTITATIVE REASONING

Q. **In 1990 the populations of town A and town B were the same. From 1990 to 2000 the population of town A increased by 60% while the population of town B decreased by 60%. In 2000, the population of town B was what percent of population of town A?**

A.   39%

B.   36%

C.   40%

D.   60%

E.   25%

Correct Answer: E

Q.   **A country has a population growth rate of 10% per year. The population in 2010 was 200 Million, what was the population in 2012?**

A.   210

B.   220

C.   240

D.   249

E.   242

Correct Answer: E

SECTION III- Subject Knowledge (Management, Finance and Accounting, Economics, Marketing)

Q. Which document is not used in Accounting?

A. Ledger

B. Balance Sheet

C. Income Statement

D. Trial Balance

E. None of the above

Correct answer: E

Q. Maslow's theory does not include.

A. Physical needs.

B. Self Esteem need.

C. Maintenance factor

D. All of the above

E. None of the above

Correct Answer (C)

Q. Which of the statement is incorrect about Law of Diminishing Marginal Utility?

A. Marginal Utility and Total Utility are different concepts

B. Marginal Utility decreases as unit of input decreases

C. Marginal Utility decreases as Unit of input increases

D. All of the above

E. None of the above

Correct answer: C

Q. The four Ps of Marketing does not include

A. Price

B. Place.

C. Product

D. Promotion

E. Parameters

Correct answer: E